

Coaching Tips for Corporate Guides – Month 6

Milestone: Cultivation

Coaching Objectives:

- Partners develop rapport.
- Partners develop trust.
- Coaching is specific to components of program and Fellow's work experiences.

Suggested Topics and Sample Questions

Session Related: Negotiation and Conflict Management

- What did you find most useful from the classroom session on Negotiation and Conflict Management?
- What principles from the session can/did you incorporate into your action plan?
- What sorts of conflict do you experience at work?
- How do you typically address it? Has that approach been effective?
- Do you think you will do anything differently based on the principles from the last session?
- What kind of progress are you making on your action plan?

General

- What else would you like to discuss today?
- What kind of feedback are you seeking/getting from your co-workers or manager?
- What are the three most important things that you have learned about yourself in the past month?
- Did you have to deal with any challenges in conducting your work?
- How did you address them?
- In hindsight, what could you have done differently?
- What questions do you have for me, either about me, our coaching partnership, or work?